### THE ASSOCIATED GENERAL CONTRACTORS OF CONNECTICUT, INC.

A Division of Connecticut Construction Industries Association, Inc.

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Senate Bill 70, An Act Concerning Fairness in Certain Commercial Construction Contracts General Law Committee February 21, 2012

AGC of Connecticut Position: Support with technical amendment

Connecticut Construction Industries Association, Inc. (CCIA) represents various sectors of the commercial construction industry in Connecticut and is comprised of members who have a long history of providing quality work for the public benefit. CCIA seeks to advance and promote a better quality of life for all citizens in the state. Formed over 40 years ago, CCIA is an organization of associations, where all sectors of the commercial construction industry work together to advance and promote their shared interests. CCIA is comprised of more than 300 members, including contractors, subcontractors, suppliers and affiliated organizations representing many sectors of the construction industry.

AGC of Connecticut is the building division of CCIA, representing 150 commercial, industrial, and institutional construction contractors, subcontractors, material suppliers and professionals serving the Connecticut construction industry. AGC is a chapter of AGC of America.

AGC of Connecticut <u>supports</u> Senate Bill 70, An Act Concerning Fairness in Certain Commercial Construction Contracts. AGC of Connecticut respectfully requests that the General Law Committee adopt a technical amendment and approve the bill. (The proposed amendment is below and a marked-up copy of the bill is attached.) AGC also thanks the committee for raising the bill.

Senate Bill 70 would amend the timely payment-fairness in financing law under commercial construction contracts. The changes, which would clarify and improve the relevant state statute, provide as follows:

- Establish, for all pending or approved change orders or directives, a minimum rate of
  overhead and profit of at least 15% of the total value of the work; and provide relief from
  performing any additional changes to the work when such orders or directives exceed 5%
  of the original total contract or subcontract cost.
- If the owner does not pay any person who has not been paid by the contractor "for such labor and materials supplied in the performance of the work under the contract," the owner must, upon notice of such person, place the funds in an interest-bearing escrow account. (The exception to this requirement that occurs when the contractor, subcontractor, or supplier has not substantially performed the work or supplied the materials according to the terms of the contract remains unchanged.) This would address the issue in LVI Environmental Services, Inc. v. Yale University, 50 Conn.L.Rptr. 553

Conn.Super. (Sept. 8, 2010), which found that Conn. Gen. Stat. §42-158j requires a direct contractual relationship between the owner and the claimant in order to require the owner to escrow funds for non-payment.

- Where a subcontractor or supplier makes a direct claim against the owner for payment, the bill refers to the provision of the statute concerning construction contract provisions that require prompt payment by the owner to the contractor, Conn. Gen. Stat. §42-158j(a)(1). This would clarify that a claim by a subcontractor or supplier is not valid unless and until the contractor with the direct contractual relationship with the owner has made a written request of the owner for payment.
- If the owner pays the subcontractor or supplier directly, the contractor with the direct contractual relationship with the owner is discharged of his payment obligations under the contract to the extent of that payment.

### AGC of Connecticut supports Senate Bill 70 because:

- General contractors and construction managers need the assurance clarified in statute that subcontractors may only make payment claims directly to the owner for payments for which they the general contractors or construction managers have already made a written request to the owner.
- Relieving contractors and subcontractors of any duty to perform any additional changes to
  the work when the undisputed amount for unprocessed change orders exceeds 5% of their
  contract value would lead to more timely processing of change orders and payment for
  extra work.
- It would encourage the settlement of problems related to unprocessed change orders during the project rather than having them fester until the end of the project.

### Proposed amendment to Senate Bill 70 (LCO No. 882)

In line 28, strike "<u>subcontractors who have</u>" and substitute "<u>subcontractor who has</u>" in lieu thereof.

In line 29, strike "are" and substitute "is" in lieu thereof.

Strike line 80 and substitute the following in lieu thereof: "receiving notice under subdivision (1), (2) or (3) of this subsection or subparagraph (B) of this subdivision.".

Please contact John Butts, Executive Director of AGC of Connecticut, or Matthew Hallisey, Director of Government Relations and Legislative Counsel for CCIA, at 860-529-6855, if you have any questions or if you need additional information.

# PROPOSED AMENDMENT



General Assembly

Raised Bill No. 70

February Session, 2012

LCO No. 882

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Referred to Committee on General Law

Introduced by: (GL)

## AN ACT CONCERNING FAIRNESS IN CERTAIN COMMERCIAL CONSTRUCTION CONTRACTS.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- Section 1. Section 42-158j of the general statutes is repealed and the following is substituted in lieu thereof (*Effective October 1, 2012*):
- 3 (a) Each construction contract shall contain the following 4 provisions: (1) A requirement that the owner pay any amounts due 5 any contractor, subcontractor or supplier in a direct contractual 6 relationship with the owner, whether for labor performed or materials 7 furnished, not later than thirty days after the date any written request 8 for payment has been made by such contractor, subcontractor or 9 supplier; (2) a requirement that the contractor pay any amounts due 10 any subcontractor or supplier, whether for labor performed or 11 materials furnished, not later than thirty days after the date the 12 contractor receives payment from the owner which encompasses labor 13 performed or materials furnished by such subcontractor or supplier; 14 [and] (3) a requirement that the contractor shall include in each of its 15 subcontracts a provision requiring each subcontractor and supplier to 16 pay any amounts due any of its subcontractors or suppliers, whether

for labor performed or materials furnished, not later than thirty days 17 after the date such subcontractor or supplier receives a payment from 18 the contractor which encompasses labor performed or materials 19 furnished by such subcontractor or supplier; (4) a requirement that, for 20 all pending or approved change orders or directives, the minimum 21 allowable rate of overhead and profit to be paid to any contractor or 22 subcontractor who performs such work shall be not less than fifteen 23 24 per cent of the total value of such work; and (5) a requirement that at 25 any time the cumulative sum of the total pending construction change orders or other pending change directives exceeds five per cent of the 26 original total contract or subcontract cost, the contractor or 27 subcontractors who have performed work under such pending change orders or directives are relieved of any express or implied duty to perform any additional changes to the work under the terms of such 30 31 contract or subcontract.

- (b) Each payment requisition submitted in accordance with the requirements of subsection (a) of this section shall include a statement showing the status of all pending construction change orders, other pending change directives and approved changes to the original contract or subcontract. Such statement shall identify the pending construction change orders and other pending change directives, and shall include the date such change orders and directives were initiated, the costs associated with their performance and a description of any work completed. As used in this section, "pending construction change order" or "other pending change directive" means an authorized directive for extra work that has been issued to a contractor or a subcontractor, but an approved change order has not yet been issued and payment can not be processed for such extra work.
- (c) (1) If payment is not made by an owner in accordance with the requirements of subdivision (1) of subsection (a) of this section or any applicable construction contract, such contractor, subcontractor or supplier shall set forth its claim against the owner through notice by registered or certified mail.

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(3) If payment is not made by a subcontractor or supplier in accordance with the provisions of subdivision (3) of subsection (a) of this section, the subcontractor or supplier to whom money is owed shall set forth its claim against the subcontractor or supplier who has failed to comply with the provisions of said subdivision (3) through notice by registered or certified mail.

(4) (A) Ten days after the receipt of any notice specified in subdivisions (1), (2) and (3) of this subsection, the owner, contractor, subcontractor or supplier, as the case may be, shall be liable for interest on the amount due and owing at the rate of one per cent per month. Such interest shall accrue beginning on the date any such notice is received. In addition, such owner, contractor, subcontractor or supplier, upon written demand from the party providing such notice, shall be required to place funds in the amount of the claim, plus such interest of one per cent per month, in an interest-bearing escrow account in a bank in this state. [, provided]

(B) Each owner that enters into a contract under this section and fails or neglects to make payment to a contractor for labor and materials supplied under a contract, as required pursuant to subdivision (1) of subsection (a) of this section, shall, upon notice by any person who has not been paid by the contractor for such labor and materials supplied in the performance of the work under the contract, place funds in the amount of the claim, plus such interest of one per cent per month, in an interest-bearing escrow account in a bank in this state. Any such owner, contractor, subcontractor or supplier, upon receiving notice under subparagraph (A) or (B) of this subdivision, may refuse to place the funds in escrow on the grounds that the party

making such demand has not substantially performed the work or 82 supplied the materials according to the terms of the construction 83 contract. In the event that such owner, contractor, subcontractor or 84 85 supplier refuses to place such funds in escrow and such owner, contractor, subcontractor or supplier is found to have unreasonably 86 87 withheld payment due a party providing such notice, such owner, 88 contractor, subcontractor or supplier shall be liable to the party making demand for payment of such funds and for reasonable attorneys' fees 89 90 plus interest on the amount due and owing at the rate of one per cent 91 per month. In addition, any owner, contractor, subcontractor or 92 supplier who is found to have withheld payments to a party providing 93 such notice in bad faith shall be liable for ten per cent damages.

- (d) No payment may be withheld from a subcontractor or supplier for work performed or materials furnished because of a dispute between a contractor and another contractor, subcontractor or supplier.
- (e) This section shall not be construed to prohibit progress payments prior to final payment of the contract and is applicable to all subcontractors and suppliers for material or labor whether they have contracted directly with the contractor or with some other subcontractor on the work. Each owner that enters into a contract under this section and fails or neglects to make payment to a contractor for labor and materials supplied under a contract, as required pursuant to subdivision (1) of subsection (a) of this section, shall, upon demand of any person who has not been paid by the contractor for such labor and materials supplied in the performance of the work under the contract, promptly pay the person for such labor or materials. Demand for payment shall be served on the owner and a copy of each demand shall be sent to the contractor by certified mail, return receipt requested to any address at which the owner and contractor conduct business. If the owner fails to make such payment, the person making the demand shall have a direct right of action against the owner in the superior court for the judicial district in which

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115	the project is located. The owner's obligations for direct payments to
116	the contractor, subcontractors or suppliers giving notice pursuant to
117	this section shall be limited to the amount owed to the contractor
118	pursuant to subdivision (1) of subsection (a) of this section by the
119	owner for work performed under the contract at the date such notice is
120	provided. Any payment made directly by the owner to a subcontractor
120 121	provided. Any payment made directly by the owner to a subcontractor or supplier for labor or materials, which is the subject of a direct
121	or supplier for labor or materials, which is the subject of a direct

This act sha sections:	all take effect as follows	and shall amend the following	)
Section 1	October 1, 2012	42-158j	

### Statement of Purpose:

To require timely payment pursuant to certain commercial construction contracts.

[Proposed deletions are enclosed in brackets. Proposed additions are indicated by underline, except that when the entire text of a bill or resolution or a section of a bill or resolution is new, it is not underlined.]